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CENTRAL INTELLIGENCE AGENCY  
**INFORMATION REPORT**

COUNTRY Germany (Russian Zone) *FEB 1950*  
SUBJECT Export Agreement between the Polish  
Government and the German Economic Commission  
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(LISTED BELOW)SUPPLEMENT TO  
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SOURCE

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1. The outline of a trade agreement between the Polish Government and the Division of Foreign Trade of the German Economic Commission has been approved in a report of the Foreign Trade Administration.
  2. Attached is the proposed plan of deliveries to be made by the Chemistry Branch of the Division of Foreign Trade of the German Economic Commission and a translation of this plan.
  3. This report is sent to you on loan. Kindly return it at your convenience.

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Berlin, den 4 April 1949/App.  
 Bstr.: Handelsabkommen Polen/SBZ 1949 - Vorschlag für Liefertermine.

Die Polnische Delegation hat bisher nur den Wunsch, Verträge über Dicelöl, Buna und Mersol abzuschließen. In den Fällen Mersol und Buna muß der Lieferbeginn verschoben werden, weil erst rückständige Lieferungen derselben Ware erledigt werden müssen und bei Buna über das Exportkontingent bereits ausverkauft ist. Für alle übrigen Fälle bestehen nach Angabe der Polnischen Delegation noch Unklarheiten, die von polnischer Seite geklärt werden müssen, bevor die Verträge abgeschlossen werden könnten. Der nachstehende Lieferplan mußte deshalb für diese Waren ausschließlich unter dem Gesichtspunkt der Liefermöglichkeiten aufgestellt werden. Es ist infolgedessen mit Verschiebungen zu rechnen, sobald erst Verträge verliegen. Die Abstimmung mit Fr. Ing. Smirnowa wird morgen erfolgen.

Ware	Menge	Richtpr.	Lieferplan-Vorschlag											
			Jan.	April	May	June	July	August	Septemb.	Oktober	Novemb.	Dezemb.	Jan. 50.	Febr.
Dieselskraftstoff	30.000 t	31-§ 14.000 t	3.000 t	3.000 t	3.000 t	3.000 t	2.000	2.000	2.000	1.000				
Rontanwachs	2.000 t	500-		200 "	200 "		200	200	200	200	200	200	200	200
Taraffin, Weiß	1.800 t	200-		200 "	200 "		200	200	200	200	200	200	200	200
Ceresin	50 t	250-			10 "	10 "	10	10	10					
Buna	2.000 t	450-									200	200	750	750
Korköl	10.000 t	100-		1.000 "	1.000 "		1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Org. Farbstoffe u. Pigmente	300.000 §			5.000 §	35.000 §		40.000	40.000	40.000	40.000	40.000	40.000	20.000	
Versch. Chemikalien	1.000.000 §						125.000	125.000	125.000	125.000	125.000	125.000	125.000	125.000
Fotofilmen	35.000 §						20.000	15.000						
Aromen u. Essensen	50.000 §						8.000	6.000	6.000	6.000	6.000	6.000	6.000	6.000
Mersol	300 t	300-§					50	50	50	50	50	50		
Lacke u. Farben	150.000 §						10.000	20.000	20.000	20.000	20.000	20.000	20.000	20.000
Trockenfarb.	100.000 §						12.500	12.500	12.500	12.500	12.500	12.500	12.500	12.500
Permutit	350 t	600-§		30	30	30								
techn. Bleistifte	20.000 §													

Die Produktion in der SBZ ist völlig unzureichend, so daß lt. Wirtschaftsplanung der Export aus Eigenproduktion unmöglich ist...

Report of the Foreign Trade Administration

Berlin 4 April 1949

~~Subject: Trade agreement Poland/SBZ 1949 - Proposal for a schedule of deliveries~~

Up to the present, the Polish delegation desires only to conclude agreements covering diesel oil, Buna and Mersol. With regards to Mersol and Buna, the time scheduled for the first delivery must be postponed due to the fact that back orders of these materials must first be completed. Also, with regards to Buna the export quota is already filled. With regards to all other materials, there still exists, according to the statement of the Polish delegation, a lack of agreement which must be clarified on the Polish side before the agreements can be concluded. The plan for deliveries covering these materials therefore had to be specially drawn up keeping in mind the feasibility of making deliveries. In consequence count on the possibility of changes, as soon as the first agreements have taken place.

The voting with Fraulein Ing. Smirnowa will take place tomorrow.

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Enclosure (b)

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Description	Quantity or Value	Price per unit	Jan.- Feb. March	April	May	June	July	August	Sept.	Oct.	Nov.	Dec.
Diesel oil	30.000 t	\$31	14000 t	3000 t	3000 t	3000 t	2000 t					
Mining wax	2.000 t	\$500			200 t	200 t	200 t					
Paraffin	1.800 t	\$200			200 t	200 t	200 t					
Ceresin	50 t	\$250			10 t	10 t	10 t					
Buna	2000 t	\$455				1000 t						
Carbide	10.000 t	\$108			1000 t	1000 t	1000 t					
Organic dyes	\$300.000				\$5000	\$35000	\$40000					
Different chemicals	\$1.000.000						\$125000					
Photographic film	\$35.000						\$20000					
Synthetic flavoring	\$50.000						\$8000					
Mersol	300 t	\$300					\$50 t					
Lacquers & colors	\$150.000						\$10000					
Dried colors	\$100.000						\$12500					
Permutite	350 t	\$600		30 t			\$30 t					
Technical pencils	\$20.000											

The production in the SBZ is totally insufficient, as a result of which the economic plan for exports to be made from home production is ~~now~~ not ~~now~~ practicable.